

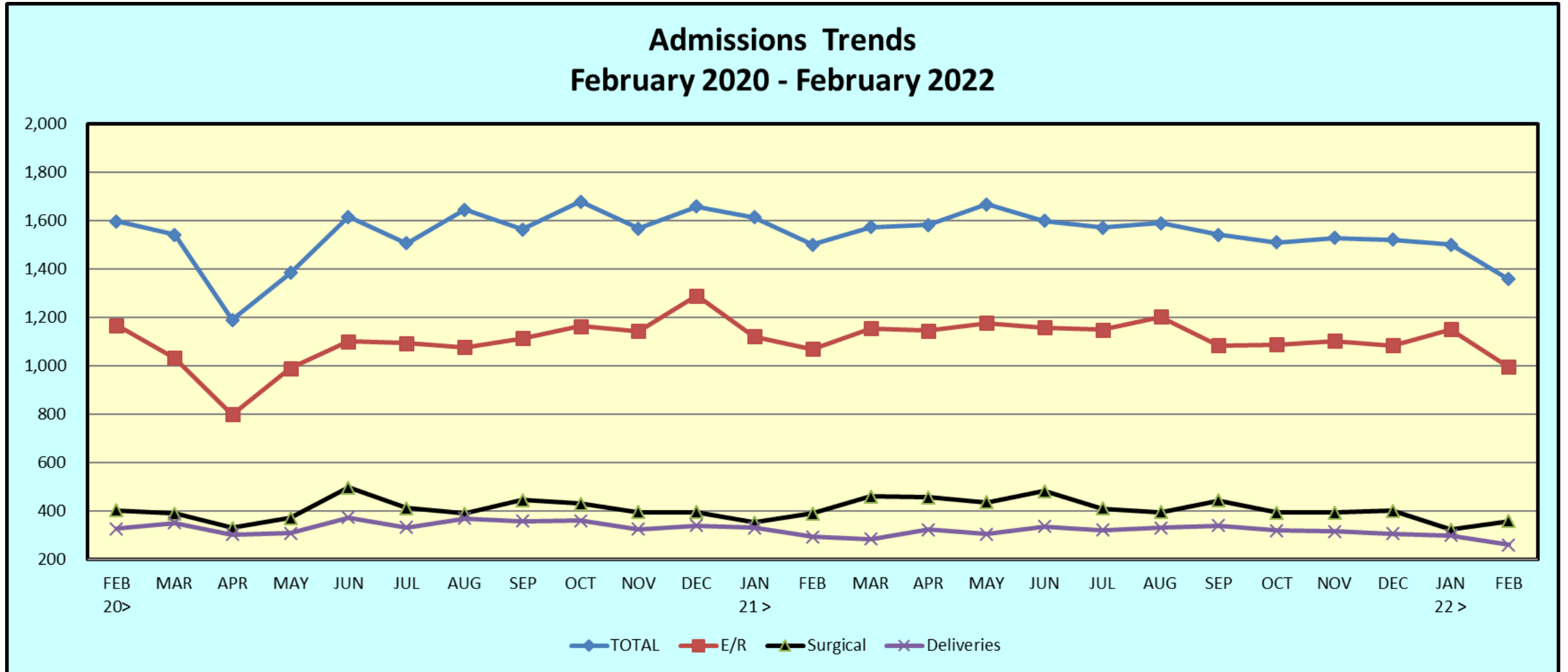


Antelope Valley
Medical Center

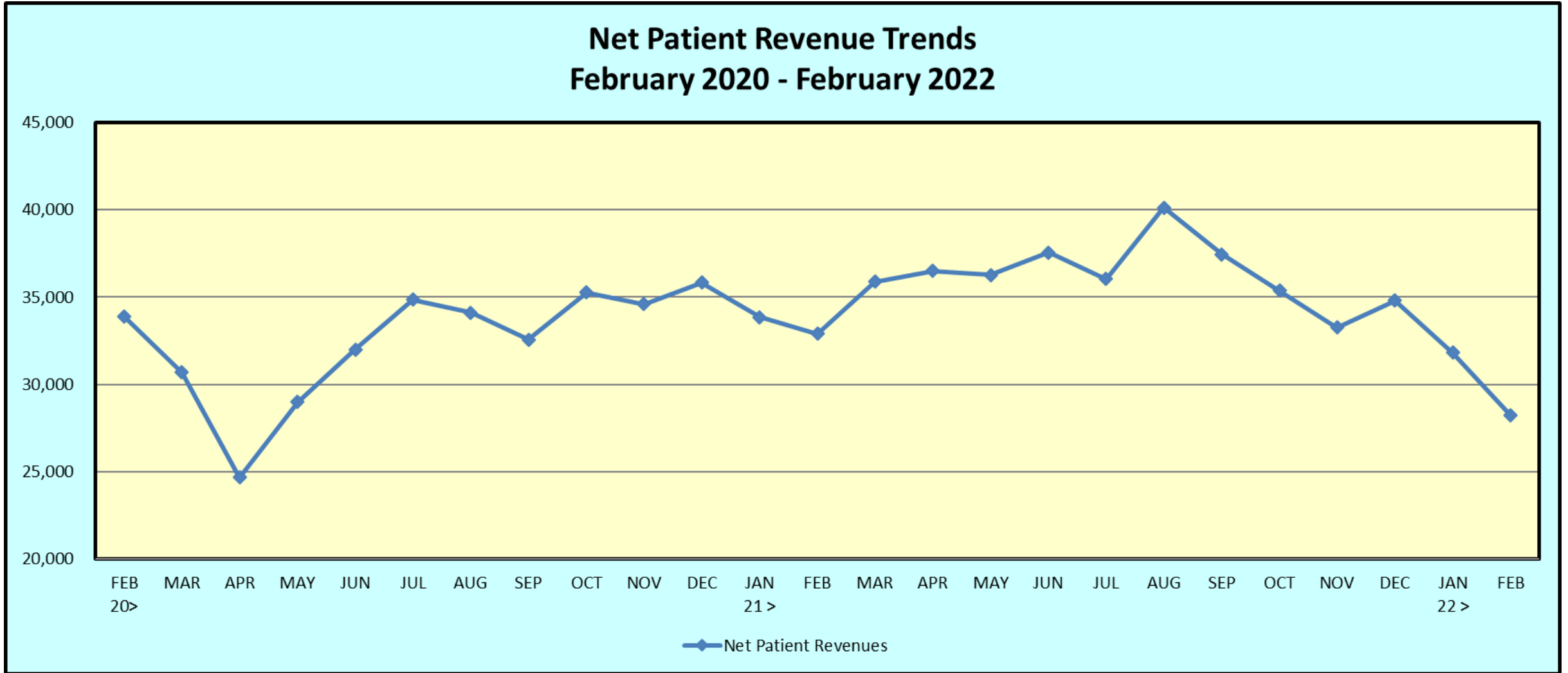
Financial Performance

February 2022

Admission Trends February 2020 – February 2022



Net Patient Revenue Trends February 2020 – February 2022



Statement of Income – February (in thousands)

February 2022	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
Revenues							
Gross Inpatient Revenue	\$ 95,945	\$ 122,495	\$ (26,550)	(21.7%)	\$ 106,515	\$ (10,569)	(9.9%)
Gross Outpatient Revenue	40,563	58,923	(18,359)	(31.2%)	43,236	(2,673)	(6.2%)
Total Gross Patient Revenue	136,508	181,418	(44,909)	(24.8%)	149,751	(13,242)	(8.8%)
Deductions from Revenue	(108,286)	(142,012)	33,726	(23.7%)	(116,860)	8,574	(7.3%)
Net Patient Revenue	28,223	39,406	(11,183)	(28.4%)	32,891	(4,668)	(14.2%)
Supplemental Funds/Settlements	5,924	2,594	3,331	128.4%	3,970	1,954	49.2%
Other Operating Revenue	994	1,268	(274)	(21.6%)	678	316	46.6%
Total Operating Revenues	\$ 35,141	\$ 43,268	\$ (8,127)	(18.8%)	\$ 37,539	\$ (2,398)	(6.4%)
Expenses							
Productive Salaries	\$ 14,221	\$ 15,270	\$ (1,049)	(6.9%)	\$ 13,136	\$ 1,084	8.3%
Non-Productive Salaries	2,303	2,564	(261)	(10.2%)	2,024	279	13.8%
Registry/Contract Labor	789	1,356	(567)	(41.8%)	1,248	(459)	(36.8%)
Benefits	4,625	5,765	(1,139)	(19.8%)	5,296	(671)	(12.7%)
Total Supplies	5,193	6,871	(1,678)	(24.4%)	5,640	(447)	(7.9%)
Purchased Svcs	2,376	3,125	(750)	(24.0%)	2,773	(397)	(14.3%)
Other	4,986	5,080	(94)	(1.8%)	4,879	107	2.2%
Total Operating Expenses	\$ 34,493	\$ 40,031	\$ (5,538)	(13.8%)	\$ 34,995	\$ (502)	(1.4%)
EBIDA	\$ 647	\$ 3,237	\$ (2,589)	(80.0%)	\$ 2,543	\$ (1,896)	(74.6%)
<i>EBIDA Margin</i>	<i>1.8%</i>	<i>7.5%</i>			<i>6.8%</i>		
Depreciation and Amortization	1,572	1,634	(62)	(3.8%)	1,638	(66)	(4.0%)
Interest Expense	490	504	(14)	(2.8%)	512	(22)	(4.3%)
Operating Income (loss)	\$ (1,415)	\$ 1,098	\$ (2,513)	(228.8%)	\$ 394	\$ (1,808)	(459.4%)
Investment Income (loss)	(996)	357	(1,352)	(379.3%)	(304)	(691)	227.2%
Capital Contribution	-	-	-	0.0%	517	(517)	(100.0%)
NET INCOME (LOSS)	\$ (2,410)	\$ 1,455	\$ (3,865)	(265.7%)	\$ 607	\$ (3,017)	(497.4%)
<i>Net Profit (loss) Margin</i>	<i>-6.9%</i>	<i>3.4%</i>			<i>1.6%</i>		

Statement of Income – Year to Date (in thousands)

February 2022 YTD	Budget		Budget		Last Year	Last Year	
	Actual	Budget	Variance	Variance %		Variance	Variance %
Revenues							
Gross Inpatient Revenue	\$ 893,260	\$ 986,010	\$ (92,750)	(9.4%)	\$ 882,068	\$ 11,191	1.3%
Gross Outpatient Revenue	379,323	494,816	(115,493)	(23.3%)	400,493	(21,171)	(5.3%)
Total Gross Patient Revenue	1,272,582	1,480,825	(208,243)	(14.1%)	1,282,561	(9,979)	(0.8%)
Deductions from Revenue	(995,507)	(1,158,899)	163,392	(14.1%)	(1,008,574)	13,067	(1.3%)
Net Patient Revenue	277,075	321,926	(44,851)	(13.9%)	273,988	3,088	1.1%
Supplemental Funds/Settlements	25,049	20,749	4,300	20.7%	30,902	(5,854)	(18.9%)
Other Operating Revenue	8,538	10,146	(1,608)	(15.8%)	9,767	(1,229)	(12.6%)
Total Operating Revenues	\$ 310,662	\$ 352,821	\$ (42,159)	(11.9%)	\$ 314,657	\$ (3,995)	(1.3%)
Expenses							
Productive Salaries	\$ 116,487	\$ 127,781	\$ (11,294)	(8.8%)	\$ 114,373	\$ 2,115	1.8%
Non-Productive Salaries	20,349	21,554	(1,205)	(5.6%)	20,625	(276)	(1.3%)
Registry/Contract Labor	6,399	11,716	(5,317)	(45.4%)	10,406	(4,006)	(38.5%)
Benefits	37,821	48,271	(10,449)	(21.6%)	44,280	(6,459)	(14.6%)
Total Supplies	47,680	56,157	(8,477)	(15.1%)	51,525	(3,844)	(7.5%)
Purchased Svcs	22,764	24,728	(1,964)	(7.9%)	22,200	564	2.5%
Other	39,656	41,195	(1,540)	(3.7%)	39,210	446	1.1%
Total Operating Expenses	\$ 291,157	\$ 331,402	\$ (40,245)	(12.1%)	\$ 302,618	\$ (11,461)	(3.8%)
EBIDA	\$ 19,505	\$ 21,419	\$ (1,914)	(8.9%)	\$ 12,039	\$ 7,466	62.0%
<i>EBIDA Margin</i>	6.3%	6.1%			3.8%		
Depreciation and Amortization	12,744	13,315	(571)	(4.3%)	12,880	(135)	(1.1%)
Interest Expense	3,959	4,146	(187)	(4.5%)	4,207	(249)	(5.9%)
Operating Income (loss)	\$ 2,802	\$ 3,958	\$ (1,156)	(29.2%)	\$ (5,047)	\$ 7,850	155.5%
Investment Income (loss)	(3,191)	2,853	(6,044)	(211.9%)	926	(4,118)	(444.5%)
Capital Contribution	19	-	19	0.0%	517	(499)	(96.4%)
NET INCOME (LOSS)	\$ (370)	\$ 6,811	\$ (7,181)	(105.4%)	\$ (3,604)	\$ 3,233	89.7%
<i>Net Profit (loss)Margin</i>	-0.1%	1.9%			-1.1%		

FY 2022 Trend

	YTD FY 2022	February 2022	January 2022	December 2021	November 2021	October 2021	September 2021	August 2021	July 2021
Operating Revenues									
Gross Inpatient Revenue	\$ 893,259,532	\$ 95,945,326	\$111,026,233	\$117,097,272	\$110,395,047	\$112,789,160	\$113,961,719	\$119,744,332	\$112,300,443
Gross Outpatient Revenue	379,322,668	40,563,135	42,577,963	43,274,630	43,538,328	45,844,006	48,170,110	57,936,181	57,418,316
Total Gross Patient Revenue	1,272,582,201	\$136,508,461	\$153,604,196	\$160,371,902	\$153,933,375	\$158,633,166	\$162,131,829	\$177,680,513	\$169,718,759
Deductions from Revenue	(980,577,600)	(110,176,097)	(119,515,708)	(120,479,535)	(120,497,138)	(119,966,458)	(123,491,273)	(134,940,777)	(131,510,613)
Charity / Bad Debt Allowances	(14,929,195)	1,890,252	(2,255,599)	(5,089,830)	(178,591)	(3,290,910)	(1,198,433)	(2,625,707)	(2,180,376)
Net Patient Revenue	277,075,406	28,222,616	31,832,888	34,802,537	33,257,646	35,375,798	37,442,123	40,114,029	36,027,770
Supplemental Funds/Settlements	25,048,602	5,924,259	4,178,624	3,525,768	3,304,033	2,100,619	2,005,105	2,002,272	2,007,921
Revenue from Health Related Activities	60,755	-	60,755	-	-	-	-	-	-
Other Operating Revenue	8,477,491	993,747	1,151,894	1,115,830	1,019,550	978,487	1,034,400	1,071,995	1,111,589
Total Operating Revenues	\$ 310,662,254	\$ 35,140,622	\$ 37,224,161	\$ 39,444,134	\$ 37,581,229	\$ 38,454,903	\$ 40,481,629	\$ 43,188,296	\$ 39,147,280
Operating Expenses									
Productive Salaries	\$ 116,487,359	\$ 14,220,614	\$ 13,908,811	\$ 14,651,812	\$ 14,559,217	\$ 14,649,106	\$ 14,320,858	\$ 14,862,125	\$ 15,314,816
Non-Productive Salaries	20,348,989	2,303,350	2,503,024	2,556,515	2,502,136	2,539,714	2,632,569	2,508,568	2,803,114
Registry/Contract Labor	6,399,343	789,261	785,494	486,953	524,710	540,408	846,800	1,014,302	1,411,415
Benefits	37,821,447	4,625,245	4,682,014	4,747,086	4,553,106	4,863,285	4,588,526	5,187,918	4,574,266
Total Salaries and Benefits	181,057,138	21,938,471	21,879,342	22,442,366	22,139,169	22,592,513	22,388,752	23,572,912	24,103,612
Medical Care Materials	32,806,627	3,544,367	3,673,338	4,316,348	3,974,611	3,997,891	4,292,456	4,288,482	4,719,135
Pharmaceuticals	12,465,222	1,342,647	1,825,960	1,592,174	1,305,106	1,666,574	1,434,141	1,619,897	1,678,724
Other Non-Medical Supplies	2,408,616	306,162	304,821	285,322	295,105	228,241	384,560	302,957	301,448
Total Supplies	47,680,465	5,193,176	5,804,118	6,193,845	5,574,821	5,892,706	6,111,157	6,211,336	6,699,306
Professional Fees	24,644,914	3,175,892	2,880,563	3,040,180	3,142,317	3,341,775	3,024,881	3,011,435	3,027,872
Purchased Services	22,763,832	2,375,732	2,852,588	2,751,412	3,258,155	3,000,164	2,889,262	2,923,698	2,712,820
Insurance	4,056,189	506,373	506,373	507,294	507,257	507,402	498,780	511,430	511,280
Utilities	3,498,007	365,152	360,303	362,640	397,805	445,950	522,635	522,944	520,579
Rents and Leases	2,545,083	293,018	309,764	337,537	276,499	265,190	353,203	346,052	363,820
Other	4,911,567	645,612	568,450	693,312	630,618	696,018	586,884	572,691	517,983
Purchased Services and Other	62,419,592	7,361,780	7,478,041	7,692,375	8,212,650	8,256,499	7,875,644	7,888,250	7,654,353
Total Operating Expenses	\$ 291,157,195	\$ 34,493,426	\$ 35,161,502	\$ 36,328,585	\$ 35,926,641	\$ 36,741,717	\$ 36,375,554	\$ 37,672,499	\$ 38,457,272
EBIDA	\$ 19,505,058	\$ 647,196	\$ 2,062,659	\$ 3,115,550	\$ 1,654,588	\$ 1,713,186	\$ 4,106,075	\$ 5,515,797	\$ 690,008
Depreciation and Amortization	12,744,272	1,571,920	1,583,003	1,578,677	1,584,374	1,598,298	1,606,229	1,614,491	1,607,280
Interest Expense	3,958,574	489,983	491,766	491,713	492,791	494,730	494,940	496,010	506,641
Operating Income (Loss)	\$ 2,802,212	\$ (1,414,707)	\$ (12,110)	\$ 1,045,159	\$ (422,577)	\$ (379,842)	\$ 2,004,906	\$ 3,405,296	\$ (1,423,913)
Investment Income (Loss)	(3,191,354)	(995,784)	(1,535,027)	(86,451)	(260,097)	(562,579)	(265,825)	84,598	429,810
Net Income (Loss) before Capital Contributions	\$ (389,142)	\$ (2,410,491)	\$ (1,547,137)	\$ 958,709	\$ (682,674)	\$ (942,421)	\$ 1,739,081	\$ 3,489,894	\$ (994,103)
Capital Contributions	18,766	-	-	18,766	-	-	-	-	-
NET INCOME (LOSS)	\$ (370,376)	\$ (2,410,491)	\$ (1,547,137)	\$ 977,475	\$ (682,674)	\$ (942,421)	\$ 1,739,081	\$ 3,489,894	\$ (994,103)

Volumes – February

February 2022	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>							
Acute Discharges	1,357	1,914	(557)	(29.1%)	1,499	(142)	(9.5%)
Adjusted Discharges	1,931	2,747	(816)	(29.7%)	2,107	(176)	(8.4%)
Acute Patient Days	6,070	7,897	(1,827)	(23.1%)	6,780	(710)	(10.5%)
Adjusted Patient Days	8,636	11,878	(3,242)	(27.3%)	9,532	(896)	(9.4%)
Observations (as Patient Days)	73	308	(235)	(76.3%)	245	(172)	(70.2%)
Average Daily Census	217	282	(65)	(23.0%)	242	(25)	(10.3%)
Adjusted Occupied Bed	308	424	(116)	(27.3%)	340	(32)	(9.4%)
General Acute LOS	4.47	4.13	0.35	8.4%	4.52	(0.05)	(1.1%)
General Acute CMI	1.64	1.50	0.14	9.3%	1.67	(0.03)	(1.8%)
Medicare Acute LOS	4.87	4.75	0.12	2.6%	5.12	(0.25)	(4.8%)
AVH GM LOS	3.60	3.75	(0.15)	(4.0%)	3.77	(0.17)	(4.5%)
CMS GM LOS	4.45	4.38	0.07	1.6%	4.57	(0.12)	(2.6%)
Medicare CMI	2.08	2.00	0.08	4.0%	2.19	(0.11)	(5.0%)

Volumes – February (continued)

February 2022	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>							
Deliveries	259	298	(39)	(13.1%)	293	(34)	(11.6%)
I/P Surgeries-WIP	99	115	(16)	(14.0%)	101	(2)	(2.0%)
Trauma Cases	110	137	(27)	(19.7%)	91	19	20.9%
E/R Visits	7,668	9,943	(2,275)	(22.9%)	7,413	255	3.4%
E/R Admits	994	1,290	(296)	(22.9%)	1,068	(74)	(6.9%)
E/R Conversion to I/P %	13.0%	13.0%	0.0%		14.4%	-1.4%	
E/R Admits to Total Admits %	73.2%	67.4%	5.9%		71.2%	2.0%	
I/P Surgeries	258	336	(78)	(23.2%)	289	(31)	(10.7%)
O/P Surgeries	260	320	(60)	(18.9%)	269	(9)	(3.3%)
Total Surgeries	518	656	(138)	(21.1%)	558	(40)	(7.2%)

Volumes – Year to Date

February 2022 YTD	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>							
Acute Discharges	12,110	15,205	(3,095)	(20.4%)	12,724	(614)	(4.8%)
Adjusted Discharges	17,259	22,120	(4,861)	(22.0%)	18,543	(1,284)	(6.9%)
Acute Patient Days	57,564	63,600	(6,036)	(9.5%)	58,511	(947)	(1.6%)
Adjusted Patient Days	82,005	95,663	(13,658)	(14.3%)	85,037	(3,032)	(3.6%)
Observations (as Patient Days)	1,087	2,631	(1,544)	(58.7%)	2,419	(1,332)	(55.1%)
Average Daily Census	237	262	(25)	(9.5%)	241	(4)	(1.7%)
Adjusted Occupied Bed	337	394	(56)	(14.3%)	350	(12)	(3.6%)
General Acute LOS	4.75	4.18	0.57	13.6%	4.60	0.15	3.4%
General Acute CMI	1.60	1.37	0.23	16.8%	1.54	0.06	3.9%
Medicare Acute LOS	5.64	4.82	0.82	17.1%	5.30	0.34	6.5%
AVH GMLOS	3.97	3.75	0.22	5.9%	3.75	0.22	5.9%
CMS GM LOS	4.50	4.38	0.12	2.8%	4.37	0.14	3.1%
Medicare CMI	2.22	2.00	0.22	11.0%	2.05	0.17	8.3%

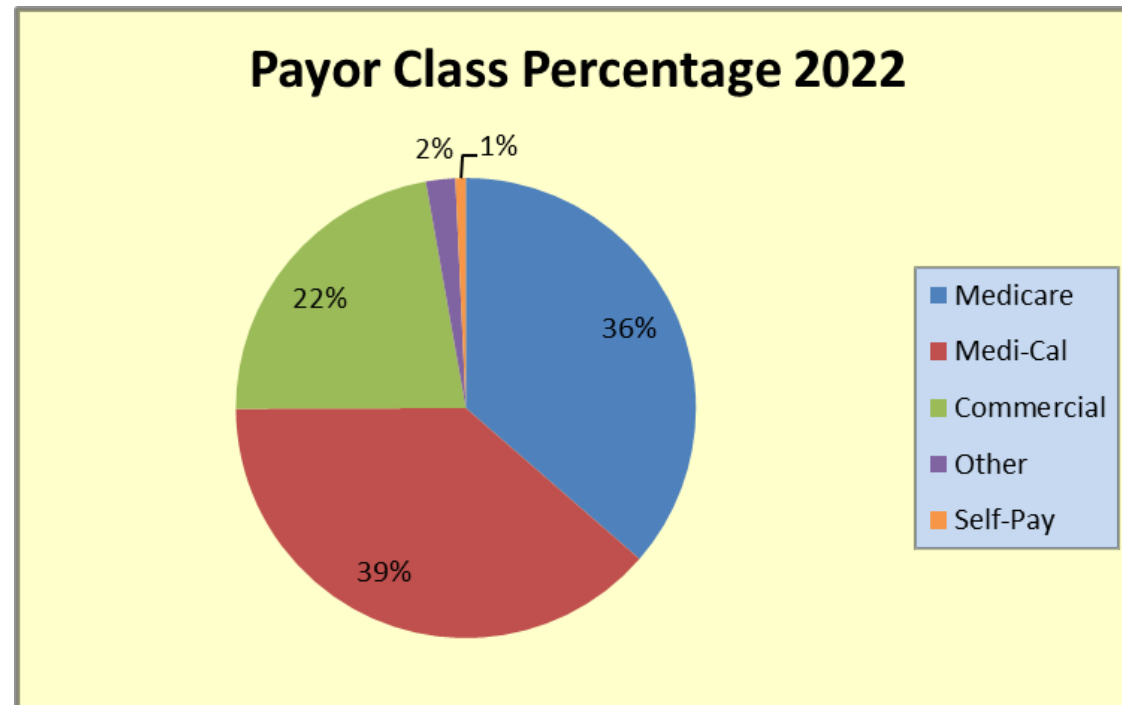
Volumes – Year to Date (continued)

February 2022 YTD	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>							
Deliveries	2,484	2,586	(102)	(3.9%)	2,705	(221)	(8.2%)
I/P Surgeries-WIP	862	999	(137)	(13.7%)	913	(51)	(5.6%)
Trauma Cases	1,058	1,121	(63)	(5.6%)	937	121	12.9%
E/R Visits	75,910	84,089	(8,179)	(9.7%)	69,270	6,640	9.6%
E/R Admits	8,848	10,249	(1,401)	(13.7%)	9,062	(214)	(2.4%)
E/R Conversion to I/P %	11.7%	12.2%	-0.5%		13.1%	-1.4%	
E/R Admits to Total Admits %	73.1%	67.4%	5.7%		71.2%	1.8%	
I/P Surgeries	2,250	2,670	(420)	(15.7%)	2,293	(43)	(1.9%)
O/P Surgeries	2,206	2,735	(529)	(19.3%)	2,452	(246)	(10.0%)
Total Surgeries	4,456	5,405	(949)	(17.6%)	4,745	(289)	(6.1%)

Payor Mix Graph

Payor Mix (Gross Charges)

Medicare	36.4%
Medi-Cal	38.6%
Commercial	22.3%
Other	2.1%
Self-Pay	0.7%



Collections and Debt Covenant Requirements, AVOIC

February 2022

	Actual	Budget	Budget Variance	Last Year	Last Year Variance
<u>Collections</u>					
Cash Collections (in thousands)	\$ 32,786	\$ 35,408	\$ (2,622)	\$ 36,126	\$ (3,340)
Cash Collections/Net Patient Revenue	116.2%	89.9%	26.3%	109.8%	6.3%

February 2022 YTD

	Actual	Budget	Budget Variance	Last Year	Last Year Variance
<u>Collections</u>					
Cash Collections (in thousands)	\$ 279,736	\$ 300,471	\$ (20,735)	\$ 261,022	\$ 18,715
Cash Collections/Net Patient Revenue	101.0%	93.3%	7.6%	95.3%	5.7%

	Actual	Requirement	Last Year	Last Year Variance
<u>Bond Covenant Requirements</u>				
Days Cash on Hand	167.7	55.0	182.2	(14.5)
Debt Service Coverage	3.21	1.20	1.91	1.30



February 2022			Calendar YTD February 2022		
Actual	Budget	Budget Variance	Actual	Budget	Budget Variance
\$ (16,432)	\$ 60,020	\$ (76,452)	\$ (95,738)	\$ 150,466	\$ (246,204)
			EBIDA		
\$ (74,652)	\$ 2,008	\$ (76,660)	\$ (211,200)	\$ 34,442	\$ (245,642)
			NET INCOME (LOSS)		