

Financial Performance

November 2021

ANTELOPE VALLEY
HOSPITAL

A facility of Antelope Valley Healthcare District

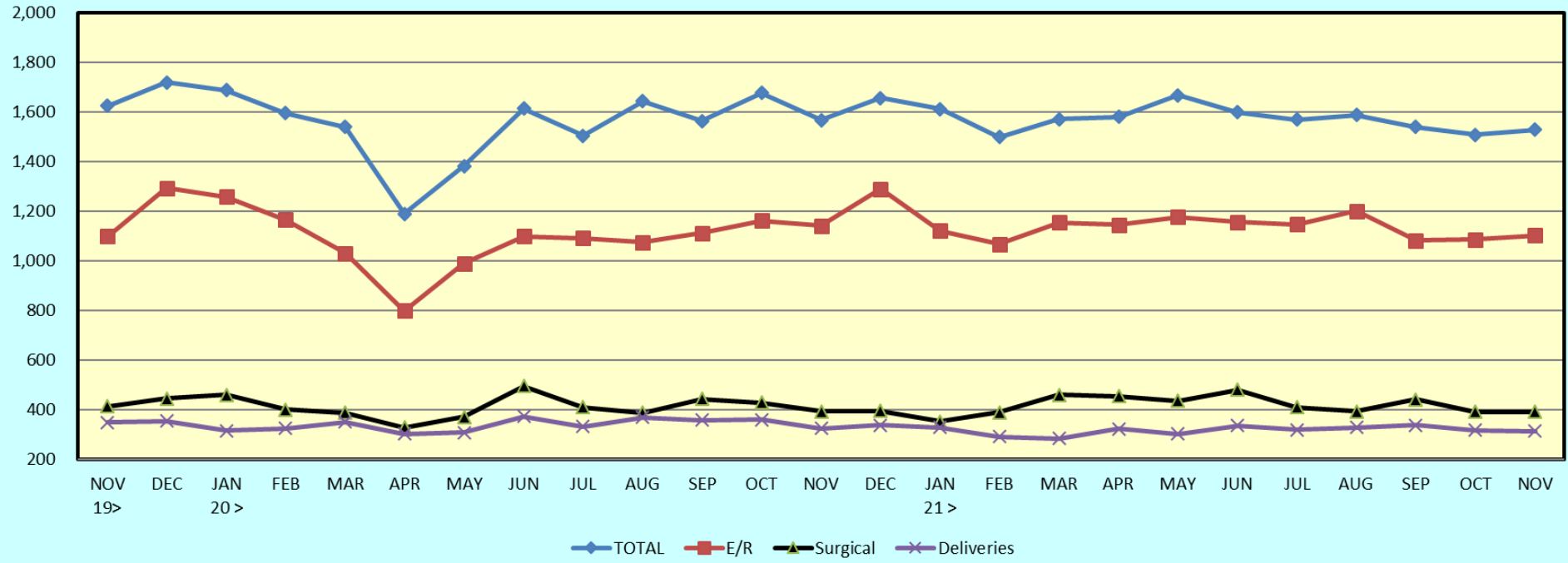


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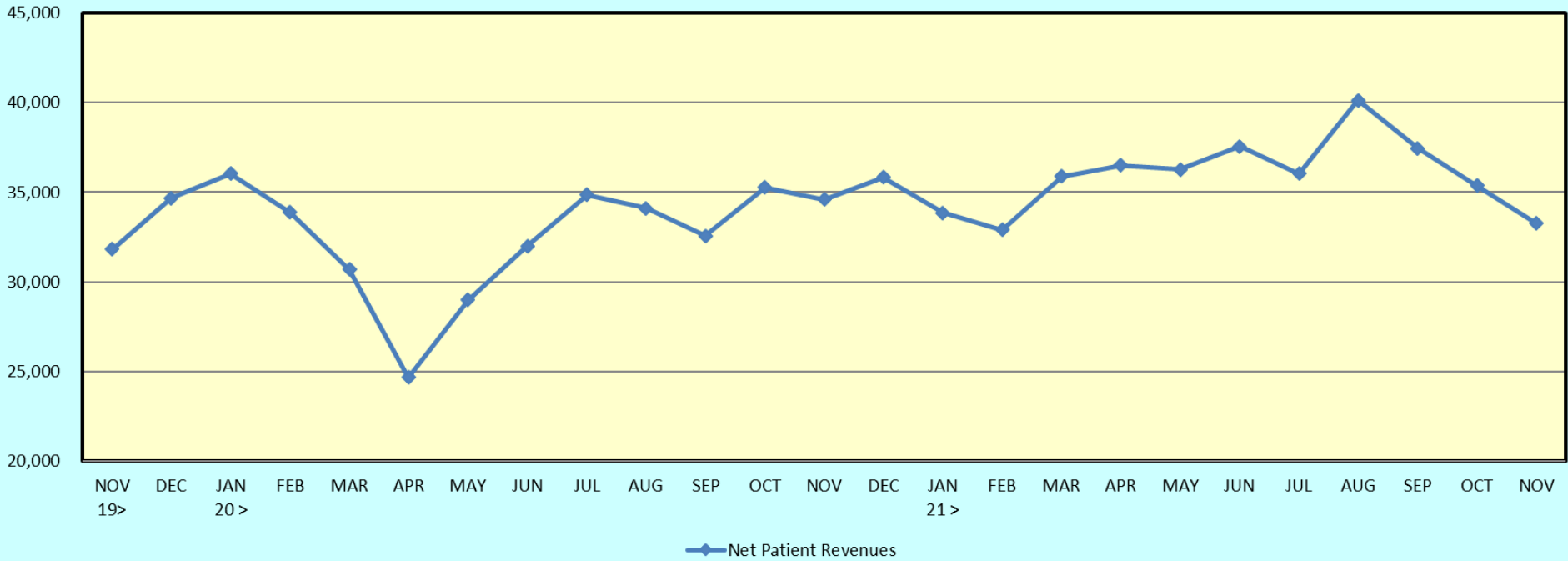
Admissions Trends November 2019 – November 2021

Admissions Trends November 2019 - November 2021



Net Patient Revenue Trends November 2019 – November 2021

Net Patient Revenue Trends November 2019 - November 2021



ANTELOPE VALLEY
HOSPITAL

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Statement of Income – November (in thousands)

November 2021

	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
<u>Revenues</u>							
Gross Inpatient Revenue	\$ 110,395	\$ 123,221	\$ (12,826)	(10.4%)	\$ 105,246	\$ 5,149	4.9%
Gross Outpatient Revenue	43,538	61,364	(17,825)	(29.0%)	53,292	(9,754)	(18.3%)
Total Gross Patient Revenue	153,933	184,585	(30,651)	(16.6%)	158,539	(4,605)	(2.9%)
Deductions from Revenue	(120,676)	(144,491)	23,815	(16.5%)	(123,945)	3,269	(2.6%)
Net Patient Revenue	33,258	40,094	(6,836)	(17.1%)	34,594	(1,336)	(3.9%)
Supplemental Funds/Settlements	3,304	2,594	710	27.4%	2,146	1,158	54.0%
Other Operating Revenue	1,020	1,268	(249)	(19.6%)	1,926	(906)	(47.1%)
Total Operating Revenues	\$ 37,581	\$ 43,956	\$ (6,374)	(14.5%)	\$ 38,665	\$ (1,084)	(2.8%)
<u>Expenses</u>							
Productive Salaries	\$ 14,559	\$ 15,827	\$ (1,268)	(8.0%)	\$ 14,073	\$ 486	3.5%
Non-Productive Salaries	2,502	2,667	(165)	(6.2%)	2,707	(205)	(7.6%)
Registry/Contract Labor	525	1,429	(904)	(63.3%)	1,520	(995)	(65.5%)
Benefits	4,553	5,978	(1,425)	(23.8%)	5,526	(972)	(17.6%)
Total Supplies	5,575	6,956	(1,381)	(19.9%)	6,497	(922)	(14.2%)
Purchased Svcs	3,258	3,185	73	2.3%	2,842	416	14.6%
Other	4,954	5,263	(309)	(5.9%)	4,969	(15)	(0.3%)
Total Operating Expenses	\$ 35,927	\$ 41,304	\$ (5,378)	(13.0%)	\$ 38,134	\$ (2,207)	(5.8%)
<u>EBIDA</u>	\$ 1,655	\$ 2,651	\$ (997)	(37.6%)	\$ 531	\$ 1,123	211.3%
<i>EBIDA Margin</i>	4.4%	6.0%			1.4%		
Depreciation and Amortization	1,584	1,656	(71)	(4.3%)	1,626	(42)	(2.6%)
Interest Expense	493	522	(29)	(5.6%)	530	(37)	(7.0%)
<u>Operating Income (loss)</u>	\$ (423)	\$ 474	\$ (896)	(189.2%)	\$ (1,625)	\$ 1,202	74.0%
Investment Income (loss)	(260)	357	(617)	(172.9%)	126	(386)	(306.1%)
Capital Contribution	-	-	-	0.0%	-	-	0.0%
<u>NET INCOME (LOSS)</u>	\$ (683)	\$ 830	\$ (1,513)	(182.2%)	\$ (1,499)	\$ 816	54.4%
<i>Net Profit (loss)Margin</i>	-1.8%	1.9%			-3.9%		



Statement of Income – Year to Date (in thousands)

November 2021 YTD	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
<u>Revenues</u>							
Gross Inpatient Revenue	\$ 569,191	\$ 600,539	\$ (31,348)	(5.2%)	\$ 527,709	\$ 41,481	7.9%
Gross Outpatient Revenue	252,907	307,168	(54,261)	(17.7%)	265,999	(13,093)	(4.9%)
Total Gross Patient Revenue	822,098	907,707	(85,610)	(9.4%)	793,709	28,389	3.6%
Deductions from Revenue	(639,880)	(710,268)	70,388	(9.9%)	(622,280)	(17,600)	2.8%
Net Patient Revenue	182,217	197,439	(15,222)	(7.7%)	171,429	10,788	6.3%
Supplemental Funds/Settlements	11,420	12,968	(1,548)	(11.9%)	20,932	(9,512)	(45.4%)
Other Operating Revenue	5,216	6,341	(1,125)	(17.7%)	5,448	(232)	(4.3%)
Total Operating Revenues	\$ 198,853	\$ 216,748	\$ (17,895)	(8.3%)	\$ 197,809	\$ 1,045	0.5%
<u>Expenses</u>							
Productive Salaries	\$ 73,706	\$ 79,251	\$ (5,545)	(7.0%)	\$ 73,158	\$ 548	0.7%
Non-Productive Salaries	12,986	13,437	(451)	(3.4%)	12,762	224	1.8%
Registry/Contract Labor	4,338	7,372	(3,035)	(41.2%)	6,039	(1,702)	(28.2%)
Benefits	23,767	29,960	(6,193)	(20.7%)	27,389	(3,622)	(13.2%)
Total Supplies	30,489	34,473	(3,984)	(11.6%)	30,696	(207)	(0.7%)
Purchased Svcs	14,784	15,481	(697)	(4.5%)	13,961	823	5.9%
Other	25,103	25,961	(857)	(3.3%)	25,025	78	0.3%
Total Operating Expenses	\$ 185,174	\$ 205,935	\$ (20,762)	(10.1%)	\$ 189,031	\$ (3,857)	(2.0%)
<u>EBIDA</u>	\$ 13,680	\$ 10,813	\$ 2,867	26.5%	\$ 8,778	\$ 4,902	55.8%
<i>EBIDA Margin</i>	6.9%	5.0%			4.4%		
Depreciation and Amortization	8,011	8,391	(381)	(4.5%)	7,972	39	0.5%
Interest Expense	2,485	2,630	(145)	(5.5%)	2,668	(183)	(6.9%)
Operating Income (loss)	\$ 3,184	\$ (209)	\$ 3,393	(1,624.3%)	\$ (1,862)	\$ 5,046	271.0%
Investment Income (loss)	(574)	1,783	(2,357)	(132.2%)	1,224	(1,798)	(146.9%)
Capital Contribution	-	-	-	0.0%	-	-	0.0%
<u>NET INCOME (LOSS)</u>	\$ 2,610	\$ 1,574	\$ 1,036	65.8%	\$ (638)	\$ 3,248	509.0%
<i>Net Profit (loss) Margin</i>	1.3%	0.7%			-0.3%		



FY 2022 Trend

	YTD FY 2022	November 2021	October 2021	September 2021	August 2021	July 2021
<u>Operating Revenues</u>						
Gross Inpatient Revenue	\$ 569,190,702	\$110,395,047	\$112,789,160	\$113,961,719	\$119,744,332	\$112,300,443
Gross Outpatient Revenue	252,906,941	43,538,328	45,844,006	48,170,110	57,936,181	57,418,316
Total Gross Patient Revenue	822,097,642	\$153,933,375	\$158,633,166	\$162,131,829	\$177,680,513	\$169,718,759
Deductions from Revenue	(630,406,260)	(120,497,138)	(119,966,458)	(123,491,273)	(134,940,777)	(131,510,613)
Charity / Bad Debt Allowances	(9,474,017)	(178,591)	(3,290,910)	(1,198,433)	(2,625,707)	(2,180,376)
Net Patient Revenue	182,217,365	33,257,646	35,375,798	37,442,123	40,114,029	36,027,770
Supplemental Funds/Settlements	11,419,951	3,304,033	2,100,619	2,005,105	2,002,272	2,007,921
Revenue from Health Related Activities		-	-	-	-	-
Other Operating Revenue	5,216,021	1,019,550	978,487	1,034,400	1,071,995	1,111,589
Total Operating Revenues	\$ 198,853,336	\$ 37,581,229	\$ 38,454,903	\$ 40,481,629	\$ 43,188,296	\$ 39,147,280
<u>Operating Expenses</u>						
Productive Salaries	\$ 73,706,122	\$ 14,559,217	\$ 14,649,106	\$ 14,320,858	\$ 14,862,125	\$ 15,314,816
Non-Productive Salaries	12,986,100	2,502,136	2,539,714	2,632,569	2,508,568	2,803,114
Registry/Contract Labor	4,337,635	524,710	540,408	846,800	1,014,302	1,411,415
Benefits	23,767,102	4,553,106	4,863,285	4,588,526	5,187,918	4,574,266
Total Salaries and Benefits	114,796,959	22,139,169	22,592,513	22,388,752	23,572,912	24,103,612
Medical Care Materials	21,272,574	3,974,611	3,997,891	4,292,456	4,288,482	4,719,135
Pharmaceuticals	7,704,441	1,305,106	1,666,574	1,434,141	1,619,897	1,678,724
Other Non-Medical Supplies	1,512,311	295,105	228,241	384,560	302,957	301,448
Total Supplies	30,489,326	5,574,821	5,892,706	6,111,157	6,211,336	6,699,306
Professional Fees	15,548,280	3,142,317	3,341,775	3,024,881	3,011,435	3,027,872
Purchased Services	14,784,100	3,258,155	3,000,164	2,889,262	2,923,698	2,712,820
Insurance	2,536,148	507,257	507,402	498,780	511,430	511,280
Utilities	2,409,912	397,805	445,950	522,635	522,944	520,579
Rents and Leases	1,604,764	276,499	265,190	353,203	346,052	363,820
Other	3,004,193	630,618	696,018	586,884	572,691	517,983
Purchased Services and Other	39,887,397	8,212,650	8,256,499	7,875,644	7,888,250	7,654,353
Total Operating Expenses	\$ 185,173,682	\$ 35,926,641	\$ 36,741,717	\$ 36,375,554	\$ 37,672,499	\$ 38,457,272
EBIDA	\$ 13,679,654	\$ 1,654,588	\$ 1,713,186	\$ 4,106,075	\$ 5,515,797	\$ 690,008
Depreciation and Amortization	8,010,672	1,584,374	1,598,298	1,606,229	1,614,491	1,607,280
Interest Expense	2,485,112	492,791	494,730	494,940	496,010	506,641
Operating Income (Loss)	\$ 3,183,869	\$ (422,577)	\$ (379,842)	\$ 2,004,906	\$ 3,405,296	\$ (1,423,913)
Investment Income (Loss)	(574,092)	(260,097)	(562,579)	(265,825)	84,598	429,810
Net Income (Loss) before Capital Contributions	\$ 2,609,777	\$ (682,674)	\$ (942,421)	\$ 1,739,081	\$ 3,489,894	\$ (994,103)
Capital Contributions	-	-	-	-	-	-
NET INCOME (LOSS)	\$ 2,609,777	\$ (682,674)	\$ (942,421)	\$ 1,739,081	\$ 3,489,894	\$ (994,103)



Volumes – November

November 2021

	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>							
Acute Discharges	1,528	1,904	(376)	(19.7%)	1,567	(39)	(2.5%)
Adjusted Discharges	2,131	2,764	(633)	(22.9%)	2,360	(229)	(9.7%)
Acute Patient Days	7,139	7,949	(810)	(10.2%)	6,931	208	3.0%
Adjusted Patient Days	9,955	11,956	(2,001)	(16.7%)	10,441	(486)	(4.7%)
Observations (as Patient Days)	50	326	(276)	(84.7%)	408	(358)	(87.7%)
Average Daily Census	238	265	(27)	(10.2%)	231	7	3.0%
Adjusted Occupied Bed	332	399	(67)	(16.7%)	348	(16)	(4.7%)
General Acute LOS	4.67	4.17	0.50	11.9%	4.42	0.25	5.6%
General Acute CMI	1.54	1.50	0.04	2.7%	1.51	0.03	2.0%
Medicare Acute LOS	5.07	4.81	0.26	5.4%	5.62	(0.55)	(9.8%)
AVH GM LOS	4.11	3.75	0.36	9.6%	3.63	0.48	13.2%
CMS GM LOS	4.40	4.38	0.02	0.5%	4.38	0.02	0.5%
Medicare CMI	2.06	2.00	0.06	3.0%	2.09	(0.03)	(1.4%)



Volumes – November (continued)

November 2021

	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
Volumes							
Deliveries	315	319	(4)	(1.3%)	325	(10)	(3.1%)
I/P Surgeries-WIP	121	123	(2)	(1.9%)	97	24	24.7%
Trauma Cases	135	140	(5)	(3.6%)	134	1	0.7%
E/R Visits	9,426	10,424	(998)	(9.6%)	8,789	637	7.2%
E/R Admits	1,102	1,284	(182)	(14.2%)	1,142	(40)	(3.5%)
E/R Conversion to I/P %	11.7%	12.3%	-0.6%		13.0%	-1.3%	
E/R Admits to Total Admits %	72.1%	67.4%	4.7%		72.9%	-0.8%	
I/P Surgeries	271	334	(63)	(19.0%)	297	(26)	(8.8%)
O/P Surgeries	253	339	(86)	(25.3%)	345	(92)	(26.7%)
Total Surgeries	524	673	(149)	(22.1%)	642	(118)	(18.4%)



ANTELOPE VALLEY
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Volumes – Year to Date

**November 2021
YTD**

	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>							
Acute Discharges	7,734	9,205	(1,471)	(16.0%)	7,956	(222)	(2.8%)
Adjusted Discharges	11,172	13,477	(2,305)	(17.1%)	11,963	(791)	(6.6%)
Acute Patient Days	36,715	38,750	(2,035)	(5.3%)	34,817	1,898	5.5%
Adjusted Patient Days	53,025	58,285	(5,260)	(9.0%)	52,374	651	1.2%
Observations (as Patient Days)	854	1,645	(791)	(48.1%)	1,685	(831)	(49.3%)
Average Daily Census	240	253	(13)	(5.1%)	228	12	5.3%
Adjusted Occupied Bed	347	381	(34)	(9.0%)	342	4	1.2%
General Acute LOS	4.75	4.21	0.54	12.8%	4.38	0.37	8.5%
General Acute CMI	1.57	1.50	0.07	4.7%	1.46	0.11	7.5%
Medicare Acute LOS	5.73	4.85	0.88	18.3%	5.16	0.58	11.2%
AVH GM LOS	4.12	3.75	0.37	9.9%	3.63	0.49	13.5%
CMS GM LOS	4.48	4.38	0.10	2.3%	4.20	0.28	6.7%
Medicare CMI	2.20	2.00	0.20	10.0%	1.99	0.21	10.6%



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Volumes – Year to Date (continued)

**November 2021
YTD**

	Actual	Budget	Budget Variance	Budget Variance %	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>							
Deliveries	1,622	1,628	(6)	(0.4%)	1,744	(122)	(7.0%)
I/P Surgeries-WIP	567	629	(62)	(9.9%)	564	3	0.5%
Trauma Cases	697	688	9	1.3%	629	68	10.8%
E/R Visits	48,927	52,367	(3,440)	(6.6%)	45,293	3,634	8.0%
E/R Admits	5,621	6,205	(584)	(9.4%)	5,584	37	0.7%
E/R Conversion to I/P %	11.5%	11.8%	-0.4%		12.3%	-0.8%	
E/R Admits to Total Admits %	72.7%	67.4%	5.3%		70.2%	2.5%	
I/P Surgeries	1,464	1,616	(152)	(9.4%)	1,504	(40)	(2.7%)
O/P Surgeries	1,466	1,710	(244)	(14.3%)	1,626	(160)	(9.8%)
Total Surgeries	2,930	3,326	(396)	(11.9%)	3,130	(200)	(6.4%)



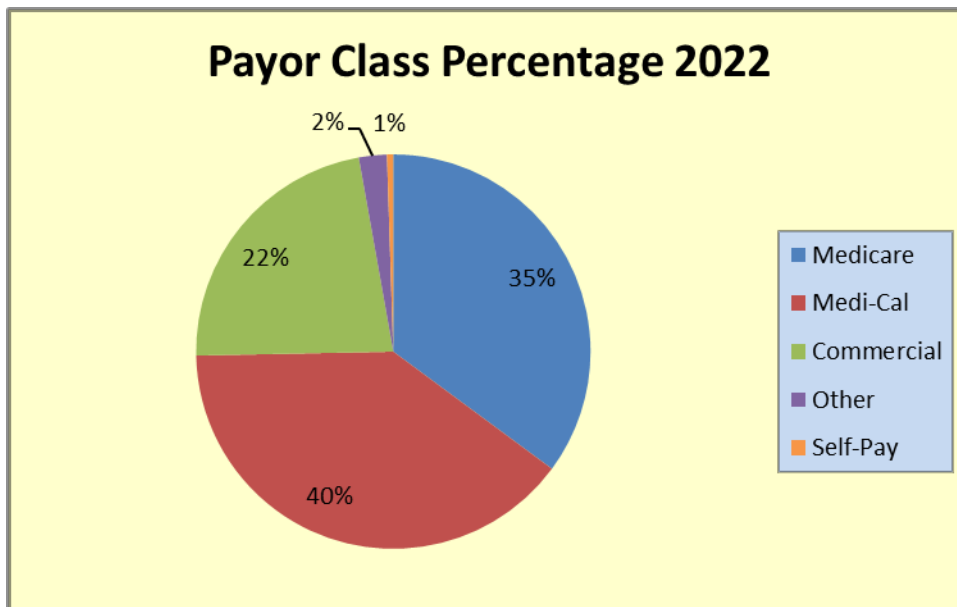
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Payor Mix Graph

Payor Mix (Gross Charges)

Medicare	35.1%
Medi-Cal	39.6%
Commercial	22.5%
Other	2.3%
Self-Pay	0.5%



Collections and Debt Covenant Requirements

November 2021

	Actual	Budget	Budget Variance	Last Year	Last Year Variance
<u>Collections</u>					
Cash Collections (in thousands)	\$ 33,944	\$ 38,810	\$ (4,867)	\$ 30,925	\$ 3,019
Cash Collections/Net Patient Revenue	102.1%	96.8%	5.3%	89.4%	12.7%

November 2021 YTD

	Actual	Budget	Budget Variance	Last Year	Last Year Variance
<u>Collections</u>					
Cash Collections (in thousands)	\$ 181,980	\$ 190,174	\$ (8,194)	\$ 161,520	\$ 20,460
Cash Collections/Net Patient Revenue	99.9%	96.3%	3.5%	94.2%	5.6%

	Actual	Requirement	Last Year	Last Year Variance
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Bond Covenant Requirements

Days Cash on Hand	173.9	55.0	189.3	(15.4)
Debt Service Coverage	3.67	1.20	2.58	1.09



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STATEMENT OF INCOME

Year to Date 2021

	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	TOTAL
REVENUE												
Gross Revenue	\$ 7,451,140	\$ 7,437,361	\$ 8,780,298	\$ 8,618,606	\$ 8,449,590	\$ 8,300,281	\$ 8,381,832	\$ 8,211,667	\$ 8,344,060	\$ 8,210,821	\$ 8,275,427	\$ 90,461,084
Contractual Adjust	(6,214,996)	(6,203,503)	(7,323,647)	(7,188,780)	(7,047,803)	(6,923,264)	(6,991,286)	(6,849,351)	(6,959,780)	(6,848,646)	(6,902,534)	(75,453,590)
Other Adjustments	68,881	-365,846	540,142	-1,026	230,149	-194,879	221,296	12,004	-173,539	147,492	32,604	517,278
Other				42,000	245,667							287,668
Refunds	-5,790	-29,896	-21,300	-10,545	-13,655	-19,413	-5,614	-22,446	-25,446	-7,326	-15,039	(176,470)
TOTAL INCOME	\$1,299,235	\$ 838,117	\$1,975,493	\$1,460,256	\$1,863,949	\$ 1,162,725	\$1,606,228	\$1,351,874	\$1,185,294	\$1,502,342	\$ 1,390,458	\$15,635,970
EXPENSES												
Salaries	\$ 278,091	\$ 356,939	\$ 416,610	\$ 345,721	\$ 352,087	\$ 198,016	\$ 593,647	\$ 391,185	\$ 553,332	\$ 383,766	\$ 391,043	\$ 4,260,435
Professional Services	(6,431)	470,926	1,338,073	(56,830)	645,362	1,546,811	687,403	692,335	536,892	759,023	648,005	7,261,569
Supplies	66,279	58,632	91,666	57,558	54,728	46,796	17,874	24,760	184,922	83,118	106,813	793,145
Rent/ Lease	16,430	16,430	35,515	28,137	407,677	70,719	85,380	65,504	79,854	73,004	79,854	958,501
Repairs and Maintenance	50,755	28,603	55,093	97,059	124,621	52,024	115,358	56,306	89,259	85,434	90,847	845,359
Other	61,018	70,727	50,483	81,213	92,566	85,249	87,435	67,634	122,333	92,711	103,308	914,678
TOTAL EXPENSES	\$ 466,141	\$ 1,002,257	\$1,987,441	\$ 552,857	\$1,677,041	\$ 1,999,614	\$1,587,097	\$1,297,723	\$1,566,591	\$1,477,056	\$ 1,419,869	\$15,033,687
EBIDA	\$ 833,094	\$ (164,140)	\$ (11,948)	\$ 907,398	\$ 186,909	\$ (836,890)	\$ 19,131	\$ 54,151	\$ (381,297)	\$ 25,286	\$ (29,410)	\$ 602,283
Depreciation & Amortization	\$ 54,007	\$ 54,007	\$ 54,007	\$ 53,791	\$ 53,791	\$ 53,791	\$ 53,791	\$ 53,791	\$ 53,791	\$ 53,791	\$ 53,791	\$ 592,352
OPERATING INCOME (LOSS)	\$ 779,086	\$ (218,148)	\$ (65,956)	\$ 853,607	\$ 133,117	\$ (890,681)	\$ (34,660)	\$ 359	\$ (435,088)	\$ (28,505)	\$ (83,202)	\$ 9,931
OTHER INCOME	\$ 4,905	\$ 4,655	\$ 3,276	\$ 2,904	\$ 1,592	\$ 5,407	\$ 6,149	\$ 915	\$ 825	\$ 5,934	\$ 2,194	\$ 38,755
NET INCOME (LOSS)	\$ 783,991	\$(213,493)	\$ (62,680)	\$ 856,511	\$ 134,709	\$(885,274)	\$ (28,511)	\$ 1,274	\$(434,263)	\$ (22,572)	\$ (81,008)	\$ 48,686



VOLUME BY SERVICE DATE AND MODALITY

Year to Date 2021

	21-Jan	21-Feb	21-Mar	21-Apr	21-May	21-Jun	21-Jul	21-Aug	21-Sep	21-Oct	21-Nov	TOTAL	%
AVOIC - MAIN													
CT TOTAL:	528	622	745	729	711	759	709	716	706	818	763	7,806	6.82%
MAMMO TOTAL:	932	1,119	1,203	1,000	941	978	1,015	804	685	936	943	10,556	9.23%
MRI:	1,079	931	1,193	1,166	1,178	1,171	1,253	1,041	1,082	1,214	1,074	12,382	10.82%
NUC MED:	77	59	70	63	39	55	48	62	44	49	49	615	0.54%
ULTRASOUND TOTAL:	1,935	1,887	2,133	2,142	2,135	2,191	1,916	1,616	1,676	1,783	1,676	21,090	18.43%
XRAY:	1,451	1,610	1,909	1,811	1,730	1,696	1,811	1,726	1,723	1,594	1,587	18,648	16.30%
OTHER SVS TOTAL:	547	601	705	591	584	768	703	726	654	701	688	7,268	6.35%
AVOIC - MAIN TOTAL:	6,549	6,829	7,958	7,502	7,318	7,618	7,455	6,691	6,570	7,095	6,780	78,365	68.49%
HDMG													
XRAY:	1,304	1,466	1,658	1,549	1,581	1,714	1,686	1,737	1,773	1,673	1,476	17,617	15.40%
OTHER SVS TOTAL:	1	0	1	1	1	0	0	1	1	1	0	7	0.01%
HDMG TOTAL:	1,305	1,466	1,659	1,550	1,582	1,714	1,686	1,738	1,774	1,674	1,476	17,624	15.40%
West Palmdale													
CT TOTAL:	302	333	402	398	376	353	407	528	524	376	351	4,350	3.80%
MISC RAD:	15	13	10	9	6	9	10	16	12	8	19	127	0.11%
MRI:	479	428	458	464	531	544	417	570	594	613	529	5,627	4.92%
ULTRASOUND TOTAL:	0	0	0	182	155	115	162	220	44	158	142	1,178	1.03%
XRAY:	1	1	186	1	0	54	0	1	47	384	408	1,083	0.95%
OTHER SVS TOTAL:	7	9	7	10	7	8	7	9	9	7	9	89	0.08%
WEST PALMDALE TOTAL:	804	784	1,063	1,064	1,075	1,083	1,003	1,344	1,230	1,546	1,458	12,454	10.88%
East Palmdale													
ULTRASOUND TOTAL:	27	34	35	30	26	39	34	38	30	29	44	366	0.32%
XRAY:	337	478	456	548	597	464	610	674	682	464	297	5,607	4.90%
OTHER SVS TOTAL:	0	0	1	0	0	0	1	0	0	0	0	2	0.00%
EAST PALMDALE TOTAL:	364	512	492	578	623	503	645	712	712	493	341	5,975	5.22%
TOTAL:	9,022	9,591	11,172	10,694	10,598	10,918	10,789	10,485	10,286	10,808	10,055	114,418	100.00%

